

**Fourth & Hope
Board of Directors Meeting
May 22, 2018, 6:00pm
Board President, Suzie Ishikawa, presiding
Location: 1267 East Oak, Woodland, CA
Minutes**

Attendees: Larry Peterson, Pat Stoffregen, Suzi Ishikawa, Doug Zeck, Jr. Executive Director, Shelia Brymer, Nick Roncaroni, Scott Mansell, Brad Miller, Amara Pickens

Consultants: Scott Thurman, Carol Souza Cole

Absent: Tom Liberto, Trudie Martin, Ken Bryant, Robert Partlow, Shelia Brymer

6:00 meeting called to order

Suzi Ishikawa

Prayer:

Agenda Approval

Suzi Ishikawa

- Motion to accept Agenda by Scott Mansell, second by Pat Stoffregen, unanimous approval.

Minutes

Suzi Ishikawa

- **Review and Approve March Minutes (March minutes were not included in last month's package)** Motion by Brad Miller, second by Nick Roncaroni, unanimous approval.
- **Review and Approve April Minutes:** Motion to approve April Minutes by Scott Mansell, second by Pat Stoffregen, unanimous approval.

Financial Report

Brad Parsons/Scott Mansell

- See filed report. April was another exceptional month. \$26,105 positive net income for the month. For the 10 months ending April 30, we have positive net income of \$222,236 vs. budgeted net income of \$43,676. We had positive net income of \$97,313 for the same 10-month period last year. Treatment is still the major contributor, because of West Care.YTD donations at about \$130,000, over budgeted amount. A/R is way up, so Total Cash is down versus last year. AP has been reduced again this month. Our Banner Bank loan down to \$109,000. Motion to approve report by Brad Miller, second by Scott Mansell, unanimous approval.
- **Continued discussion to open savings reserve account at Yolo Federal Credit Union:** Motion tabled from last month to this. Motion to allow Doug to open the account made by Pat Stoffregen, seconded by Nick Roncaroni, with unanimous board approval.

Executive Director/Staff Reports

Doug Zeck

- **Report on the data/outcomes of information that Amara has been compiling monthly.** Amara: See filed summary statistics report, and stories.
- **An update/presentation on future funding opportunities from the State's budget for homeless services. (Scott and Doug):** Governor releasing additional funds, \$359 million beyond other state and federal funds already available. Discussion about option to acquire grant to purchase permanent housing and work a transaction with FOM to relieve entire debt of Walter's House. "Homeless Coordinating and Financing Council" (Grants). We have to declare some form of emergency shelter issue. Funds will be awarded within the next 6 months. Dept. of Health Care Services providing \$50 million to help with outreach for Homeless and Mental Illness programs. Cal Works Housing Support program to increase funds by \$95 million a year, beginning in 2019. "No Place Like Home" (long term loans), permanent supportive

housing to be funded at \$2 billion over a period of several years. Some funds will be available in 2018.

- **Strategic planning discussion around the future of treatment and Transitional Housing for the criminal justice population. (All):** Westcare would like us to house parolees at \$40 per night, 6 persons in 3 bedrooms. Financially we would have to pay first/last rent to acquire property. County says they would be interested in us doing the same for their purposes, \$20 per night for their individuals. Prop 47 dollars can be used to supplement this activity. County would pay \$40 per night for transitional probationers, because of additional funds available from Prop 47. Doug is hesitant to go get 2 additional housing units to see if the perceived need translates to successful actual and would make the program reasonable for Fourth & Hope. Now two years into the three-year outreach program with County. Still not fully staffed. Outcomes (data) have not been favorable. Bad leadership and lack of coordination between SAMSA and county people.
- **Update on contract negotiations with Yolo HHSA. (Doug)** Meeting today with county, plan developed to have county person to come and perform the lead. Our manager budget will now help county to pay for this person

Committee Reports

- **Finance:** Proposed Budget Review: Proposing \$117,000 positive revenue. Finance committee is very comfortable with the proposed budget. Motion to accept Proposed Budget subject to review at next board meeting with potential changes up to July 1st by Nick Roncaroni, second by Brad Miller, unanimous approval.
- **Development and Fundraising: Report on Big Day of Giving and Open House:** Total Raised was \$25,289, with huge assist from \$15,000 matching funds from a husband and wife. \$17,000 more donated this year over last year. Open house enjoyed many more visitors and was very successful, with additional donations added to those received online.
- **Mission:**
- **Executive Committee:**

Notes

Adjournment and Closing Prayer (Doug)

Suzi Ishikawa

Next Meeting: June 26th.